STATE OF ILLINOIS

ILLINOIS COMMERCE COMMISSION

North Shore Gas Company)	
The Peoples Gas Light and Coke Company)	
)	Docket No. 16-
Petition Pursuant to Section 8-104 of the)	
Public Utilities Act to Submit an Energy)	
Efficiency Plan)	

OF LYNN M. HOSTY

- 1 Q. Please state your name and business address.
- 2 A. Lynn M. Hosty, 200 East Randolph Street, Chicago, Illinois 60601.
- 3 Q. By whom are you employed?
- 4 A. WEC Business Services LLC ("WBS").
- 5 Q. What position do you hold with WBS?
- 6 A. I am a Senior Rate Analyst in Gas Regulatory Services.
- 7 Q. What are your responsibilities in that position?
- 8 A. I am responsible for performing activities related to rate research, rate
- 9 design, rate and tariff administration, and billing and rate impact studies for
- 10 Petitioner, The Peoples Gas Light and Coke Company ("Peoples Gas"), and an
- affiliated company, North Shore Gas Company ("North Shore").
- 12 Q. Please summarize your educational background and experience.
- 13 A. In 1994, I graduated from Lewis University with a Bachelor of Arts Degree
- with majors in Accounting and Finance. I have been employed by WBS (formerly
- 15 known as Integrys Business Support, LLC ("IBS")) in my current position since

- 16 June 2015. I was employed by IBS from January 2014 through June 2015 as a
- 17 Senior Rate Analyst and employed by Peoples Gas or its affiliates from 1994
- through 2014. I have been employed in various positions and levels of
- 19 responsibility at Peoples Gas/IBS in the Accounting and Financial Departments.
- 20 Q. Please give a brief description of the operations and status of North Shore.
- 21 A. I am advised by counsel that North Shore is a corporation organized and
- 22 existing under the laws of the State of Illinois, having its principal office at 200
- 23 East Randolph Street, Chicago, Illinois 60601. It is engaged in the business of
- 24 purchasing natural gas for and distributing and selling natural gas to
- approximately 159,000 customers in Cook and Lake Counties, Illinois. I am
- advised by counsel that North Shore is a public utility within the meaning of the
- 27 Public Utilities Act ("Act").
- 28 Q. Please give a brief description of the operations and status of Peoples
- 29 Gas.
- 30 A. I am advised by counsel that Peoples Gas is a corporation organized and
- 31 existing under the laws of the State of Illinois, having its principal office at 200
- 32 East Randolph Street, Chicago, Illinois 60601. It is engaged in the business of
- 33 purchasing natural gas for and distributing and selling natural gas to
- 34 approximately 830,000 customers in the City of Chicago. I am advised by
- counsel that Peoples Gas is a public utility within the meaning of the Public
- 36 Utilities Act.
- 37 Q. Please describe the subject matter of this proceeding.

38 A. Public Act 96-0033, among other things, added Section 8-104 to the Act 39 and this section requires gas utilities serving more than 100,000 customers to file 40 an energy efficiency plan every three years. North Shore and Peoples Gas each 41 meet this criterion. Accordingly, the Utilities are filing their third 3-year plans (the 42 "Plan 3" covering Program Years 7 through 9¹) covering the period June 1, 2017, 43 through May 31, 2020 ("PY7-9"). The Utilities' first 3-year plan (Plan 1), with its 44 compliance plan filed June 22, 2011, in Docket No. 10-0564, covered June 1, 45 2011 through May 31, 2014 (Program Years 1 through 3). The Utilities' second 46 3-year plan (Plan 2), with its compliance plan filed June 19, 2014, in Docket No. 47 13-0550, covered June 1, 2014 through May 31, 2017 (Program Years 4 through 48 6). Section 8-104(f) includes specific savings, by year, and for each three-year 49 period that a gas utility must meet, subject to certain exceptions. Implementation 50 of programs to achieve these statutory savings requirements is split between the 51 utility and the Department of Commerce and Economic Opportunity ("DCEO"). 52 Each utility is required to provide eighty percent (80%) of the savings while 53 DCEO is to provide twenty percent (20%) of the savings. 54 Q. Are you including any attachments with your testimony? 55 Α. Yes, I am attaching the following exhibits with my testimony: 56 NS-PGL Ex. 2.1N, Calculation of Savings Targets, represents the 57 calculation of the required savings in therms for North Shore by year for Program 58 Years 7 through 9. The calculation is based on actual 2009 therm deliveries as

required under Section 8-104(c).

59

¹ Program Year 7 is June 1, 2017 - May 31, 2018; Program Year 8 is June 1, 2018 - May 31, 2019; Program Year 9 is June 1, 2019 - May 31, 2020.

60 NS-PGL Ex. 2.1P, Calculation of Savings Targets, represents a similar 61 calculation of the required savings for Peoples Gas. 62 NS-PGL Ex. 2.2, Calculation of Section 8-104(d) Rate Impact Cap. 63 represents the calculation of the annual statutory cap limiting the dollar amount of 64 recoveries from customers through Rider EOA, Energy Efficiency and On-Bill 65 Financing Adjustment. The calculation is based on forecasted activity for 66 Program Year 7 (the period of June 1, 2017 through May 31, 2018). 67 NS-PGL Ex. 2.3, Calculation of Forecasted Per-Therm Charges, 68 represents the calculation of forecasted per-therm charges under Rider EOA for the PY7-9. 69 70 Q. Please summarize your testimony. 71 A. The purpose of my testimony is to: 72 1) describe the calculation of the Savings Targets required to meet the 73 goals set out in the Act; 74 2) describe the calculation of the Rate Impact Cap; 75 3) describe the impact of the Rate Impact Cap on North Shore's and 76 Peoples Gas' ability to meet the mandated annually increasing goals 77 for PY7-9; and 78 4) describe the calculation of the Forecasted Per-Therm Charges based 79 on the annual budgets. 80 Testimony and calculations are based on the Plan 3. Calculations are 81 consistent with the methodologies from the two previous approved three-year 82 plans (Plan 1 and Plan 2) and the Orders in Docket No. 10-0564 and Docket No.

- 83 13-0550. Utilities witness Michael Marks (NS-PGL Ex. 1.0) describes the
- 84 Utilities' Plan.
- 85 Q. Are there any changes to Rider EOA?
- 86 A. No. Rider EOA is unchanged from what the Commission approved in
- 87 Docket No. 13-0550.
- 88 Savings Targets
- 89 Q. What savings targets apply to North Shore and Peoples Gas for the Plan 3
- 90 ?
- 91 A. The statutory savings goals for the Third Plan Period for Program Years 7
- 92 through 9 are 1.4%, 1.5% and 1.5%, respectively, for the cumulative savings of
- 93 4.4% over the three year period under Section 8-104(c). Per Section 8-104(c),
- 94 the savings goals are applied to the total amount of gas delivered to retail
- 95 customers for Calendar 2009. Gas delivered in 2009 to retail customers is
- ocalculated as 1,754,194,737 therms for Peoples Gas and 346,897,375 therms for
- 97 North Shore. Gas delivered to retail customers represents all therms delivered,
- 98 less therms delivered for firms that DCEO reported as exempt and self-directing
- 99 per Section 8-104(m).²
- The resulting savings targets for the Peoples Gas program for the three
- 101 years (in therms) are:

102		Peoples Gas	DCEO	<u>Total</u>
103	Program Year 7	19,646,981	4,911,745	24,558,726

² 220 ILCS 5/8-104(m) allows certain larger industrial customers in certain sectors or those using natural gas as a feedstock to designate themselves as a "self-directing customer." As applicable to this proceeding, those self-directing customers' deliveries are not included within the utility program goals.

104	Program Year 8	21,050,337	5,262,584	26,312,921
105	Program Year 9	21,050,337	5,262,584	26,312,921
106	The resulting savings targets for the North Shore program for the three			
107	years (in therms) are:			
108		North Shore	<u>DCEO</u>	<u>Total</u>
109	Program Year 7	3,885,250	971,313	4,856,563
110	Program Year 8	4,162,769	1,040,692	5,203,461
111	1 Program Year 9 4,162,769 1,040,692		5,203,461	
112	The calculation of savings targets is included in NS-PGL Ex. 2.1N and NS-			
113	PGL Ex. 2.1P.			
114	4 Rate Impact Cap			
115	Q. Please describe the calculation of the statutory 2% cap described in			
116	16 Section 8-104(d) that limits recoveries from customers through the rider.			
117	A. The calculation of the statutory cap ("Rate Impact Cap") is included in NS-			
118 PGL Ex. 2.2. The calculation is based on estimated amounts for Program Year				
119	7.			
120	Line 1 states the To	otal Gross Revenues	s forecasted for Prog	ram Year 7.
121	This amount includes all amounts included in customers' bills including			
122	service charges, gas charges, riders and taxes.			
123	Line 2 adds estima	ted amounts for com	nmodity for the Utilitie	es' small
124	volume transportation customers served by certified alternative gas			tive gas
125	suppliers.			

- Line 3 backs out amounts included in the forecasts for energy efficiency
 and associated taxes.
- Line 4 removes amounts related to exempt and self-directing customers
 per Section 8-104(m).
- Line 5 shows the resulting total annual retail billings.
- Line 6 shows the annual statutory caps for recovery through Rider EOA
 that are the result of multiplying the total annual retail billings by 2%. The
 statutory caps for the Third Plan Period are \$27,238,920 for Peoples Gas
 and \$3,957,991 for North Shore annually.
- The Utilities' proposals are within the caps as demonstrated on NS-PGL Ex. 2.3,
- 136 Page 1, Line 52, Cols. E and I for Peoples Gas and North Shore, respectively.
- 137 Q. How are the budgetary caps reflected in the Plan?
- A. The budgetary caps limit the funding available for offering energy
 efficiency measures for the Plan 3. As a result, the budgets and programs
 reflected in the Plan were developed based on the maximum funding allowable
 under the budgetary caps, rather than on levels of funding and activity required to
 achieve the annually increasing statutory goals.
- 143 Q. Was this issue addressed in the Act?
- 144 A. Yes. Section 8-104(d) of the Act states:
- Notwithstanding the requirements of subsection (c) of this 145 146 Section, a natural gas utility shall limit the amount of energy 147 efficiency implemented in any 3-year reporting period 148 established by subsection (f) of Section 8-104 of this Act, by 149 an amount necessary to limit the estimated average increase 150 in the amounts paid by retail customers in connection with 151 natural gas service to no more than 2% in the applicable 3-152 year reporting period. The energy savings requirements in

153	subsection (c) of this Section may be reduced by the
154	Commission for the subject plan, if the utility demonstrates by
155	substantial evidence that it is highly unlikely that the
156	requirements could be achieved without exceeding the
157	applicable spending limits in any 3-year reporting period.

Utilities witness Mr. Marks discusses the proposed programs and levels of savings realizable under the budgetary cap in his direct testimony.

160 Forecasted Per-Therm Charges

- 161 Q. How does the Company's recover energy efficiency expenses?
- 162 A. We recover our energy efficiency and on-bill financing costs thru the
- 163 Commission approved Rider EOA, Energy Efficiency and On-Bill Financing
- 164 Adjustment in Docket No. 10-0564.
- 165 Q. What are the Utilities' estimated total per-therm adjustments under Rider
- 166 EOA for energy efficiency and on-bill financing?
- 167 A. As shown in NS-PGL Ex. 2.3, Page 1, Lines 15, 32 and 49, Columns B, C
- and D, the estimated per-therm Effective Components for Peoples Gas for the
- three Program Years are:

170		Program	Program	Program
171		Year 7	Year 8	Year 9
172	S.C. No. 1	\$0.0162	\$0.0158	\$0.0168
173	S.C. No. 2	\$0.0194	\$0.0205	\$0.0200
174	S.C. Nos. 4, 5, 7 and 8	\$0.0115	\$0.0120	\$0.0119

- 175 Service Classification ("S.C.") No. 1 is Small Residential Service. S.C. No. 2 is
- 176 General Service. S.C. No. 4 is Large Volume Demand Service. S.C. No. 5 is
- 177 Contract Service for Electric Generation. S.C. No. 7 is Contract Service to
- 178 Prevent Bypass. S.C. No. 8 is Compressed Natural Gas Service.

179 As shown in NS-PGL Ex. 2.3, Page 1, Lines 15, 32 and 49, Columns F, G
180 and H, the estimated per-therm Effective Components for North Shore for the
181 three Program Years are:

182		Program	Program	Program
183		Year 7	Year 8	Year 9
184	S.C. No. 1	\$0.0097	\$0.0098	\$0.0101
185	S.C. No. 2	\$0.0176	\$0.0180	\$0.0179
186	S.C. Nos. 4, 5, and 7	\$0.0131	\$0.0137	\$0.0133

- 187 The service classification names for North Shore are the same as for Peoples
- 188 Gas, except that North Shore does not have an S.C. No. 8. Please refer to NS-
- 189 PGL Ex. 2.3 for detailed breakouts of dollars and per-therm Effective
- 190 Components by Service Classification and by Residential Energy Efficiency,
- 191 Commercial and Industrial Energy Efficiency, and On-Bill Financing categories.
- 192 Q. How does Rider EOA address funds available to DCEO?
- 193 A. For each Program Year, DCEO is entitled to 25% of the available funds
- approved by the Commission and billed through Rider EOA for energy efficiency.
- 195 Q. Does this conclude your direct testimony?
- 196 A. Yes, it does.